## Good news - we've enhanced our residential lending policy

With effect from **Monday 3<sup>rd</sup> November**, we will be making the following changes to our residential lending policy.

## Introducing Loan to Income (LTI) multiples for our Premier customers

We have introduced new LTI multiples for customers who hold a HSBC UK premier account.

Where an application is 90% LTV or less, we will apply an LTI of **6.5** x income (subject to an affordability assessment and exclusions may apply).

Please note, in order to qualify for the higher LTI at least one applicant must hold a Premier account at the point of submission.

We have also enhanced our affordability calculator to allow you to select a Premier customer and access the new loan to income multiples.

The calculator will now show two maximum loan amounts based on whether a rate of less than 5 years or 5 years or greater is selected, providing additional options for your customers' borrowing needs.

For full details of the changes and to view our LTI table(s) please visit our <u>Broker website</u>.

## **HSBC UK**

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